

MONETISATION & FINANCE

i2i Partner Settlement

Commission, wallets and settlement across distributors, sub-distributors and LCOs



ILLUSTRATIVE SCREEN

OVERVIEW

i2i Partner Settlement is the money side of an ISP's partner network. Every partner holds a wallet. When a customer registers or renews, the system works out the commission for the selling partner and its direct parent, books it to their wallets and records the ISP's own share, all from the same transaction that bills the customer.

The network has three levels: distributor, sub-distributor and LCO. Commission plans are set in partner profiles by plan group, single plan, add-on or charge, as a percentage or a fixed value. Wallet top-ups and partner payments are matched against outstanding balances oldest first, TDS on commission is recorded, and monthly statements and sharing reports can be generated.

THE CHALLENGE

An ISP that sells through distributors and local operators must calculate each partner's share correctly, settle balances on time and prove it. Spreadsheet commission sheets drift from what billing recorded, wallet balances are disputed, and month-end is spent matching payments to balances by hand.

AT A GLANCE

- ✓ Commission booked from the renewal that bills the customer
- ✓ Three levels: distributor, sub-distributor and LCO
- ✓ Payments matched to outstanding balances, oldest first
- ✓ TDS on commission recorded and exportable

Capabilities

Three-level partner structure

Partners are organised as distributor, sub-distributor and LCO. Each partner has a parent, and each level has a label, a code prefix and a flag that says whether the level manages a wallet. Partner create, quick create, agreement, KYC and verification are included.

Commission policies

Partner profiles are advanced or simplified. Policies cover plan groups, individual plans, add-on plans and charges, with parent commission rules that can be a share of the child's or the ISP's commission. Policies can apply on the ISP, on the partner or on both, with override policies.

- Percentage or absolute value
- Flat or slab-based behaviour
- Events: registration, renewal, cancellation, add-ons, modem charges, online payment charges, loyalty rewards

Partner wallets

Wallet categories are base, add-on, reserved for online and postpaid base. A wallet type is prepaid or postpaid, and a postpaid wallet has a maximum credit limit. Partners can transfer balance to their direct children.

- Top-up modes: cash, cheque, online, online transfer, Paytm
- Full transaction ledger with search and export

Automatic settlement

A scheduled job and an immediate trigger after each top-up or payment settle payments against outstanding transactions oldest first. Links record allocation, reversal and netting.

TDS and AGR

TDS on commission is recorded as transactions with search and export. Adjusted gross revenue can be calculated for the ISP, the partner or both, as an absolute or percentage value, and online payment charges can be shared between them.

Statements and sharing reports

Monthly partner statements are generated as PDFs and can be regenerated on request, with a missing-report analysis. Sharing reports include absolute, LCO-wise and partner summary views, plus a postpaid commission tracker and monthly performance reports.

Online split payments

Customer online payments can be split between the ISP and the partner through PayU sub-accounts. Settlement is checked for each recipient, and the ledger entry is retried up to three times if provisioning fails.

Technical summary

PARTNER LEVELS	Distributor, sub-distributor and LCO by default; level labels, code prefixes and wallet flag are configuration.
COMMISSION BASIS	Percentage or absolute value; flat or slab; on base price, MRP, partner commission or ISP commission.
COMMISSION RECIPIENTS	Selling partner, its direct parent and the ISP's share, booked at transaction time.
WALLET CATEGORIES	Base, add-on, reserved for online and postpaid base; prepaid or postpaid type with a maximum credit limit.
TOP-UP GATEWAYS	AggrePay, Razorpay, CCAvenue, PhonePe, EaseBuzz with UPI QR, Paytm, PayU, HDFC, Cashfree, AblePay and Atom Paynetz.
SETTLEMENT	Oldest first; pending, partially settled, fully settled or manual; preview; reversal by contra entry; netting.
TAX	TDS on partner commission with export; partner-wise GST report; tax policy applied at partner or ISP level.
REPORTS	Monthly partner statement (PDF), sharing reports, postpaid commission tracker, revenue dashboard, ledger and top-up summaries.
INTERFACES	REST under /cbss/padmin for operators and /cbss/pportal for the partner portal; partner access control synchronised with i2i Identity & Access when enabled.

Related modules

Modules operators often run alongside i2i Partner Settlement. Each is a separate module; the integrations that exist are listed in the technical summary above.



Where it is used

LCO renewals against a wallet

A distributor tops up its wallet through an online gateway. Its LCOs renew customers, each renewal debits the wallet and credits commission to the LCO and its parent, and the ISP's share is recorded on the same transaction. The ledger shows every movement and can be exported.

A commission plan for a new tier

The ISP sets a percentage commission on a plan group for LCOs and a parent share for sub-distributors. Before saving a plan, the commission preview in the plan summary shows the share for each level, the TDS and the deductions, so the rates can be checked against margin.

Postpaid partners on a credit limit

A trusted partner runs a postpaid wallet with a maximum credit limit and may hold a debit balance. Its payments are matched to outstanding items oldest first, and the postpaid commission tracker shows what remains to settle.

See i2i Partner Settlement on your network

Talk to our team about your operator type, your network and where to start. We will show you the module and answer the technical questions.

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